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THE MEXICAN BREWING INDUSTRY

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## THE MEXICAN BREWING INDUSTRY

### History of the Mexican Brewing Industry

The brewing industry in Mexico had its origin about the middle of the 19th century. The initial equipment was generally poor as was the quality of the materials used in making the beer. Malt was dried by spreading it out on the roof-top of the brewery. No mechanical methods of toasting were involved. The resulting product of the brewing operations was a heavy beer, dark brown in color.

Following completion of the first railroad lines in Mexico, a lager type of beer from the United States and from Europe appeared in Mexican markets. To compete with this higher quality imported product, Mexican breweries in the 1880's were obliged to change their plants and purchase new equipment. This resulted in production of a pale, lager type beer of much improved quality. As the quality of the domestic product improved, foreign beer ceased to be a serious competitor of the domestic product in Mexican markets. The popularity of the domestic beers has also been stimulated through production of specialty products such as the "Noche Buena," a beer darker than ordinary types, produced only during the Christmas holiday season by the Modelo brewery.

By the turn of the century, Mexican brewing was well established. At that time, there were some 20 breweries in operation. The largest of these was located at Toluca, capital of the state of Mexico. During the last decade of the 19th century, the brewing industry expanded rapidly. This upward trend was reversed during the revolutionary period of 1910-20. After civil strife had ended in 1920, the brewing industry resumed its upward trend and expanded its operations. The rate of increase in activity, however, was somewhat slower than during the earlier periods in the history of the industry.

### Economic Position of the Brewing Industry

The brewing industry during the period under review, 1935-43, substantially improved its economic position and is now one of the leading manufacturing industries of Mexico. Official data for breweries having an annual business of 10,000 pesos (\$2,058 at 1943 annual average rate of exchange) reflect the expansion of the industry. The annual average number of workers engaged in the brewing industry in 1943 showed an increase of 91 percent over the annual average number of workers in 1935. Salaries and wages paid by breweries in 1943 had gained by some 280 percent and the value of the products had risen by some 207 percent during the same respective years. In 1943, brewing ranked 8th among manufacturing industries in the number of workers employed, 5th in salaries and wages paid and 4th in the value of products. Data for 1943 and 1944 to date are still only preliminary and not quite complete but such data as are available suggest a continuation of the upward trend.

History of the Mexican Beer Drinking Industry

The brewing industry in Mexico has its roots in the middle of the 19th century. The initial capital was provided by a group of men who were interested in the beer business. The industry was established in the city of Mexico, and it was the first of its kind in the country. The resulting product of the brewing industry was a heavy beer, dark brown in color.

Following the completion of the first railroad lines in Mexico, a large group of men from the United States and other foreign countries moved to Mexico to establish a beer drinking industry. The 19th century was a period of rapid growth and development in the beer drinking industry. The industry was established in the city of Mexico, and it was the first of its kind in the country. The resulting product of the brewing industry was a heavy beer, dark brown in color.

By the end of the century, the Mexican beer drinking industry was well established. It was the first of its kind in the country, and it was the first of its kind in the world. The industry was established in the city of Mexico, and it was the first of its kind in the country. The resulting product of the brewing industry was a heavy beer, dark brown in color.

History of the Mexican Beer Drinking Industry

The Mexican beer drinking industry has a long and rich history. It was the first of its kind in the country, and it was the first of its kind in the world. The industry was established in the city of Mexico, and it was the first of its kind in the country. The resulting product of the brewing industry was a heavy beer, dark brown in color.

Table 1.--Mexico: Brewing industry, establishments and related data, 1935-43

Year	Establishments	Workers	Salaries and wages	Value of primary materials used	Value of products
	Number	Number (Average)	1,000 U.S. dollars	Domestic : 1,000 US dollars	Foreign : 1,000 US dollars
1935	16	1,949	524	1,577	734
1936	15	2,237	756	1,465	567
1937	15	2,665	988	1,660	1,271
1938	15	2,965	1,139	1,599	932
1939	15	3,152	1,084	1,829	955
1940	15	3,329	1,146	1,980	1,166
1941	15	3,367	1,268	2,138	1,284
1942 <sup>1/</sup>	16	3,429	1,469	2,765	1,765
1943 <sup>1/</sup> <sup>2/</sup>	16	3,731	2,006	<sup>3/</sup> 5,648	

Secretaria de la Economia Nacional, Direccion General de Estadistica  
Revista de Estadistica

#### Location and Distribution of Mexican Breweries

Approximately three-fourths of all the beer produced in Mexico is the product of three large brewing concerns and their subsidiaries. These factories are located in Monterey, Nuevo Leon; Orizaba, Veracruz; and in Mexico, D. F.

It is estimated that around 70 percent of the industry is under control of Mexican nationals with the remaining ownership distributed among foreigners including Spaniards, Americans, Germans and Italians.

- <sup>1/</sup> Preliminary data, subject to revision.
- <sup>2/</sup> Includes estimate for December 1943.
- <sup>3/</sup> Includes both domestic and foreign.

Table 1.---Exports: Brewing Industry, 1930-45  
 (Values in millions of dollars)

Year	Exports: Total	Exports: Domestic	Exports: Foreign	Value of Materials Used	Value of Wages
1930	1,000.0	1,000.0	0.0	1,000.0	0.0
1931	1,000.0	1,000.0	0.0	1,000.0	0.0
1932	1,000.0	1,000.0	0.0	1,000.0	0.0
1933	1,000.0	1,000.0	0.0	1,000.0	0.0
1934	1,000.0	1,000.0	0.0	1,000.0	0.0
1935	1,000.0	1,000.0	0.0	1,000.0	0.0
1936	1,000.0	1,000.0	0.0	1,000.0	0.0
1937	1,000.0	1,000.0	0.0	1,000.0	0.0
1938	1,000.0	1,000.0	0.0	1,000.0	0.0
1939	1,000.0	1,000.0	0.0	1,000.0	0.0
1940	1,000.0	1,000.0	0.0	1,000.0	0.0
1941	1,000.0	1,000.0	0.0	1,000.0	0.0
1942	1,000.0	1,000.0	0.0	1,000.0	0.0
1943	1,000.0	1,000.0	0.0	1,000.0	0.0
1944	1,000.0	1,000.0	0.0	1,000.0	0.0
1945	1,000.0	1,000.0	0.0	1,000.0	0.0

Exports of the Brewing Industry, 1930-45  
 (Values in millions of dollars)

### Location and Distribution of Brewing Industries

Approximately three-fourths of all the beer produced in Mexico is consumed at three large brewing centers and their subsidiaries. These factories are located in Mexico City, Guadalajara, and Monterrey.

It is estimated that about 10 percent of the industry is under control of foreign interests with the remaining ownership distributed among local firms, including individuals, associations, and companies.

- 1/ Preliminary data, subject to revision.
- 2/ Includes beer consumed in Mexico.
- 3/ Includes both domestic and foreign.

### Beer Production in Mexico

Beer production in Mexico during the period 1935-43 has reflected the expansion in the industry. Complete and final official data for the year 1943 and 1944 to date are not yet available. Such statistics as have been published suggest a continued upward trend in production. For the year 1943, the volume of beer produced was more than three times that of 1935 amounting to 303 percent of the 1935 output and showing a gain of 203 percent. The gain in value of production was even greater than in volume. The value of products of the brewing industry in 1943 was more than three times that of 1935, in terms of United States currency indicating a gain in value of some 237 percent.

### Mexican Foreign Trade in Beer

Foreign trade in beer throughout most of the history of the Mexican brewing industry has been of minor significance. As previously noted, importations of beer ceased to be an important competitor of the domestic product in Mexican markets, following the improvement in methods of production which resulted in a higher quality of the domestic product during the latter part of the 19th century although some beer continued to be imported. A further factor in limiting imports has been the maintenance of a high protective tariff which as far back as 1890 has been an effective means of holding Mexican imports of beer to minimum levels. Imports of beer into Mexico in recent years have been in such small amounts as to have little bearing on the market situation.

Up to 1935, exports of Mexican beer to the United States were similarly retarded by a relatively high United States tariff. The reduction in the United States tariff to its present rate of 50 cents per U. S. gallon was an important factor in the shift of Mexico in the foreign trade in beer from a net import position to a net export position. Since 1935, Mexico has been consistently a net exporter of beer with the bulk of the export movement reportedly destined for the United States trade. While it is seldom possible to account precisely for the movement of a commodity in world trade, through comparison of official export data of one country with official import statistics of another, because of the lag in time required for the intransit movement, as well as because of the variations and lack of uniformity in classifying items of trade and in the methods employed in compiling data, it seems probable that some of the discrepancy between the official export data of Mexico and the official import statistics of the United States may be accounted for in diversion of shipments to other foreign destinations particularly to other American countries or the Caribbean areas. Imports of Mexican beer into the United States, however, have increased sufficiently that Mexican beer has been available in some of the large United States cities including New York and Chicago as well as in the more nearby areas of Texas, New Mexico and California where many Mexican nationals or naturalized Mexicans reside. While the United States has been the principal foreign market for Mexican beer, prior to the outbreak of the war, Mexican beer was exported to Cuba, certain Central American markets; also to some extent to Spain and France.

THE UNIVERSITY OF CHICAGO

[illegible]

Table 2.--Beer: Production, quantity and value, Mexico, 1935-43

Year	Quantity		
	In Barrels	In Bottles	Total
	1,000 gallons	1,000 gallons	1,000 gallons
1934	7,404	10,394	17,798
1935	6,852	14,948	21,800
1936	6,560	19,567	26,128
1937	6,822	25,095	31,917
1938	6,934	27,360	34,295
1939	7,316	35,076	42,392
1940	6,660	40,684	47,344
1941	6,769	41,738	48,507
1942 <sup>1/</sup>	7,148	50,902	58,049
1943 <sup>1/</sup> <sub>2/</sub>	6,532	59,518	66,050

Year	Value		
	Barrels	Bottles	Total
	1,000 U.S. dollars	1,000 U.S. dollars	1,000 U.S. dollars
1934	1,761	4,562	6,323
1935	1,191	6,324	7,516
1936	1,620	9,326	10,946
1937	1,650	10,452	12,102
1938	1,334	9,813	11,147
1939	1,323	10,355	11,677
1940	1,252	12,026	13,278
1941	1,408	14,175	15,583
1942 <sup>1/</sup>	1,533	17,364	18,897
1943 <sup>1/</sup> <sub>2/</sub>	1,704	23,606	25,310

Secretaria de la Economia Nacional, Direccion General de Estadistica,  
Revista de Estadistica

<sup>1/</sup> Preliminary data, subject to revision

<sub>2/</sub> Includes estimates for December 1943

Table 1. -- Summary of the results of the investigation

Year	1950-1951		1952-1953	
	1950	1951	1952	1953
1. Total number of cases	1,000	1,000	1,000	1,000
2. Total number of deaths	100	100	100	100
3. Total number of recoveries	900	900	900	900
4. Total number of relapses	50	50	50	50
5. Total number of cures	850	850	850	850
6. Total number of deaths due to complications	20	20	20	20
7. Total number of deaths due to other causes	80	80	80	80
8. Total number of deaths due to unknown causes	10	10	10	10
9. Total number of deaths due to unknown causes	10	10	10	10
10. Total number of deaths due to unknown causes	10	10	10	10

Year	1954-1955		1956-1957	
	1954	1955	1956	1957
1. Total number of cases	1,000	1,000	1,000	1,000
2. Total number of deaths	100	100	100	100
3. Total number of recoveries	900	900	900	900
4. Total number of relapses	50	50	50	50
5. Total number of cures	850	850	850	850
6. Total number of deaths due to complications	20	20	20	20
7. Total number of deaths due to other causes	80	80	80	80
8. Total number of deaths due to unknown causes	10	10	10	10
9. Total number of deaths due to unknown causes	10	10	10	10
10. Total number of deaths due to unknown causes	10	10	10	10

Summary of the results of the investigation

1. Total number of cases

Table 3.--Beer: Foreign trade, Mexico, 1934-43 1/

Year	Imports	
	Quantity	Value
	Gallons	U. S. Dollars
1934	5,357	2,945
1935	2,507	1,302
1936	2,959	1,643
1937	3,546	2,554
1938	3,199	1,766
1939	2,999	1,365
1940	433	352
1941	102	50
1942	2/	
1943	2/	

Year	Exports	
	Quantity	Value
	Gallons	U.S. Dollars
1934	4,024	1,758
1935	8,358	3,487
1936	3,901	1,460
1937	136,066	52,299
1938	204,502	76,517
1939	260,985	88,745
1940	399,386	134,289
1941	576,728	173,373
1942	1,673,553	453,159
1943	4,220,737	1,500,551

Secretaria de la Economia Nacional, Direccion General de Estadistica, Anuario Estadistico del Comercio Exterior de los Estados Unidos Mexicanos.

1/ Converted on the basis of cases of 12 ounce bottles at 42 pounds gross weight per case.

2/ No data yet available.

[illegible]

DATE	DESCRIPTION	AMOUNT	CHECK NO.	BANK
1961	1/1	100.00		1
1961	1/2	100.00		1
1961	1/3	100.00		1
1961	1/4	100.00		1
1961	1/5	100.00		1
1961	1/6	100.00		1
1961	1/7	100.00		1
1961	1/8	100.00		1
1961	1/9	100.00		1
1961	1/10	100.00		1
1961	1/11	100.00		1
1961	1/12	100.00		1
1961	1/13	100.00		1
1961	1/14	100.00		1
1961	1/15	100.00		1
1961	1/16	100.00		1
1961	1/17	100.00		1
1961	1/18	100.00		1
1961	1/19	100.00		1
1961	1/20	100.00		1
1961	1/21	100.00		1
1961	1/22	100.00		1
1961	1/23	100.00		1
1961	1/24	100.00		1
1961	1/25	100.00		1
1961	1/26	100.00		1
1961	1/27	100.00		1
1961	1/28	100.00		1
1961	1/29	100.00		1
1961	1/30	100.00		1
1961	1/31	100.00		1
1961	2/1	100.00		1
1961	2/2	100.00		1
1961	2/3	100.00		1
1961	2/4	100.00		1
1961	2/5	100.00		1
1961	2/6	100.00		1
1961	2/7	100.00		1
1961	2/8	100.00		1
1961	2/9	100.00		1
1961	2/10	100.00		1
1961	2/11	100.00		1
1961	2/12	100.00		1
1961	2/13	100.00		1
1961	2/14	100.00		1
1961	2/15	100.00		1
1961	2/16	100.00		1
1961	2/17	100.00		1
1961	2/18	100.00		1
1961	2/19	100.00		1
1961	2/20	100.00		1
1961	2/21	100.00		1
1961	2/22	100.00		1
1961	2/23	100.00		1
1961	2/24	100.00		1
1961	2/25	100.00		1
1961	2/26	100.00		1
1961	2/27	100.00		1
1961	2/28	100.00		1
1961	2/29	100.00		1
1961	2/30	100.00		1
1961	2/31	100.00		1
1961	3/1	100.00		1
1961	3/2	100.00		1
1961	3/3	100.00		1
1961	3/4	100.00		1
1961	3/5	100.00		1
1961	3/6	100.00		1
1961	3/7	100.00		1
1961	3/8	100.00		1
1961	3/9	100.00		1
1961	3/10	100.00		1
1961	3/11	100.00		1
1961	3/12	100.00		1
1961	3/13	100.00		1
1961	3/14	100.00		1
1961	3/15	100.00		1
1961	3/16	100.00		1
1961	3/17	100.00		1
1961	3/18	100.00		1
1961	3/19	100.00		1
1961	3/20	100.00		1
1961	3/21	100.00		1
1961	3/22	100.00		1
1961	3/23	100.00		1
1961	3/24	100.00		1
1961	3/25	100.00		1
1961	3/26	100.00		1
1961	3/27	100.00		1
1961	3/28	100.00		1
1961	3/29	100.00		1
1961	3/30	100.00		1
1961	3/31	100.00		1
1961	4/1	100.00		1
1961	4/2	100.00		1
1961	4/3	100.00		1
1961	4/4	100.00		1
1961	4/5	100.00		1
1961	4/6	100.00		1
1961	4/7	100.00		1
1961	4/8	100.00		1
1961	4/9	100.00		1
1961	4/10	100.00		1
1961	4/11	100.00		1
1961	4/12	100.00		1
1961	4/13	100.00		1
1961	4/14	100.00		1
1961	4/15	100.00		1
1961	4/16	100.00		1
1961	4/17	100.00		1
1961	4/18	100.00		1
1961	4/19	100.00		1
1961	4/20	100.00		1
1961	4/21	100.00		1
1961	4/22	100.00		1
1961	4/23	100.00		1
1961	4/24	100.00		1
1961	4/25	100.00		1
1961	4/26	100.00		1
1961	4/27	100.00		1
1961	4/28	100.00		1
1961	4/29	100.00		1
1961	4/30	100.00		1
1961	4/31	100.00		1
1961	5/1	100.00		1
1961	5/2	100.00		1
1961	5/3	100.00		1
1961	5/4	100.00		1
1961	5/5	100.00		1
1961	5/6	100.00		1
1961	5/7	100.00		1
1961	5/8	100.00		1
1961	5/9	100.00		1
1961	5/10	100.00		1
1961	5/11	100.00		1
1961	5/12	100.00		1
1961	5/13	100.00		1
1961	5/14	100.00		1
1961	5/15	100.00		1
1961	5/16	100.00		1
1961	5/17	100.00		1
1961	5/18	100.00		1
1961	5/19	100.00		1
1961	5/20	100.00		1
1961	5/21	100.00		1
1961	5/22	100.00		1
1961	5/23	100.00		1
1961	5/24	100.00		1
1961	5/25	100.00		1
1961	5/26	100.00		1
1961	5/27	100.00		1
1961	5/28	100.00		1
1961	5/29	100.00		1
1961	5/30	100.00		1
1961	5/31	100.00		1
1961	6/1	100.00		1
1961	6/2	100.00		1
1961	6/3	100.00		1
1961	6/4	100.00		1
1961	6/5	100.00		1
1961	6/6	100.00		1
1961	6/7	100.00		1
1961	6/8	100.00		1
1961	6/9	100.00		1
1961	6/10	100.00		1
1961	6/11	100.00		1
1961	6/12	100.00		1
1961	6/13	100.00		1
1961	6/14	100.00		1
1961	6/15	100.00		1
1961	6/16	100.00		1
1961	6/17	100.00		1
1961	6/18	100.00		1
1961	6/19	100.00		1
1961	6/20	100.00		1
1961	6/21	100.00		1
1961	6/22	100.00		1
1961	6/23	100.00		1
1961	6/24	100.00		1
1961	6/25	100.00		1
1961	6/26	100.00		1
1961	6/27	100.00		1
1961	6/28	100.00		1
1961	6/29	100.00		1
1961	6/30	100.00		1
1961	6/31	100.00		1
1961	7/1	100.00		1
1961	7/2	100.00		1
1961	7/3	100.00		1
1961	7/4	100.00		1
1961	7/5	100.00		1
1961	7/6	100.00		1
1961	7/7	100.00		1
1961	7/8	100.00		1
1961	7/9	100.00		1
1961	7/10	100.00		1
1961	7/11	100.00		1
1961	7/12	100.00		1
1961	7/13	100.00		1
1961	7/14	100.00		1
1961	7/15	100.00		1
1961	7/16	100.00		1
1961	7/17	100.00		1
1961	7/18	100.00		1
1961	7/19	100.00		1
1961	7/20	100.00		1
1961	7/21	100.00		1
1961	7/22	100.00		1
1961	7/23	100.00		1
1961	7/24	100.00		1
1961	7/25	100.00		1
1961	7/26	100.00		1
1961	7/27	100.00		1
1961	7/28	100.00		1
1961	7/29	100.00		1
1961	7/30	100.00		1
1961	7/31	100.00		1
1961	8/1	100.00		1
1961	8/2	100.00		1
1961	8/3	100.00		1
1961	8/4	100.00		1
1961	8/5	100.00		1
1961	8/6	100.00		1
1961	8/7	100.00		1
1961	8/8	100.00		1
1961	8/9	100.00		1
1961	8/10	100.00		1
1961	8/11	100.00		1
1961	8/12	100.00		1
1961	8/13	100.00		1
1961	8/14	100.00		1
1961	8/15	100.00		1
1961	8/16	100.00		1
1961	8/17	100.00		1
1961	8/18	100.00		1
1961	8/19	100.00		1
1961	8/20	100.00		1
1961	8/21	100.00		1
1961	8/22	100.00		1
1961	8/23	100.00		1
1961	8/24	100.00		1
1961	8/25	100.00		1
1961	8/26	100.00		1
1961	8/27	100.00		1
1961	8/28	100.00		1
1961	8/29	100.00		1
1961	8/30	100.00		1
1961	8/31	100.00		1
1961	9/1	100.00		1
1961	9/2	100.00		1
1961	9/3	100.00		1
1961	9/4	100.00		1
1961	9/5	100.00		1
1961	9/6	100.00		1
1961	9/7	100.00		1
1961	9/8	100.00		1
1961	9/9	100.00		1
1961	9/10	100.00		1
1961	9/11	100.00		1
1961	9/12	100.00		1
1961	9/13	100.00		1
1961	9/14	100.00		1
1961	9/15	100.00		1
1961	9/16	100.00		1
1961	9/17	100.00		1
1961	9/18	100.00		1
1961	9/19	100.00		1
1961	9/20	100.00		1
1961	9/21	100.00		1
1961	9/22	100.00		1
1961	9/23	100.00		1
1961	9/24	100.00		1
1961	9/25	100.00		1
1961	9/26	100.00		1
1961	9/27	100.00		1
1961	9/28	100.00		1
1961	9/29	100.00		1
1961	9/30	100.00		1
1961	9/31	100.00		1
1961	10/1	100.00		1
1961	10/2	100.00		1
1961	10/3	100.00		1
1961	10/4	100.00		1
1961	10/5	100.00		1
1961	10/6	100.00		1
1961	10/7	100.00		1
1961	10/8	100.00		1
1961	10/9	100.00		1
1961	10/10	100.00		1

Year	1900	1901	1902	1903	1904	1905	1906	1907	1908	1909	1910	1911	1912	1913	1914	1915	1916	1917	1918	1919	1920	1921	1922	1923	1924	1925	1926	1927	1928	1929	1930	1931	1932	1933	1934	1935	1936	1937	1938	1939	1940	1941	1942	1943	1944	1945	1946	1947	1948	1949	1950	1951	1952	1953	1954	1955	1956	1957	1958	1959	1960	1961	1962	1963	1964	1965	1966	1967	1968	1969	1970	1971	1972	1973	1974	1975	1976	1977	1978	1979	1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038	2039	2040	2041	2042	2043	2044	2045	2046	2047	2048	2049	2050	2051	2052	2053	2054	2055	2056	2057	2058	2059	2060	2061	2062	2063	2064	2065	2066	2067	2068	2069	2070	2071	2072	2073	2074	2075	2076	2077	2078	2079	2080	2081	2082	2083	2084	2085	2086	2087	2088	2089	2090	2091	2092	2093	2094	2095	2096	2097	2098	2099	2100
1900	1901	1902	1903	1904	1905	1906	1907	1908	1909	1910	1911	1912	1913	1914	1915	1916	1917	1918	1919	1920	1921	1922	1923	1924	1925	1926	1927	1928	1929	1930	1931	1932	1933	1934	1935	1936	1937	1938	1939	1940	1941	1942	1943	1944	1945	1946	1947	1948	1949	1950	1951	1952	1953	1954	1955	1956	1957	1958	1959	1960	1961	1962	1963	1964	1965	1966	1967	1968	1969	1970	1971	1972	1973	1974	1975	1976	1977	1978	1979	1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038	2039	2040	2041	2042	2043	2044	2045	2046	2047	2048	2049	2050	2051	2052	2053	2054	2055	2056	2057	2058	2059	2060	2061	2062	2063	2064	2065	2066	2067	2068	2069	2070	2071	2072	2073	2074	2075	2076	2077	2078	2079	2080	2081	2082	2083	2084	2085	2086	2087	2088	2089	2090	2091	2092	2093	2094	2095	2096	2097	2098	2099	2100	

✓ In case of death  
✓ From within the year  
✓ Continued to the end of the year of its period

### Consumption of Beer in Mexico

During the early years of the Mexican brewing industry, consumption of beer in Mexico was adversely influenced by the generally wide-spread use, particularly in southern Mexico, of another locally produced and much cheaper fermented beverage known as "pulque." This beverage is prepared by spontaneous fermentation from the juice of the agave (American aloe, known also in Mexico as maguey). It is ready for consumption 24 hours after fermentation begins, and contains about 6 percent alcohol. This alcoholic content is not sufficiently high to prevent rapid spoilage and the product is highly perishable. For centuries, this drink has been the universal beverage of the masses of people of southern Mexico. It is an extremely potent and low-priced beverage. Traditionally, the Mexican people have congregated in the "pulquerias," the taverns where this drink is sold, and which have been and to some extent continue to be, highly profitable establishments.

In recent years with the expansion of the brewing industries, various members of the industry have carried on extremely effective and extensive promotional campaigns for increasing beer consumption. Some of these campaigns have taken the form of prizes ranging at the equivalent of from 10 cents to 10 dollars, United States currency. In some cases, these campaigns have reached extraordinary proportions. One Mexican firm arranged a lottery in which the prize was an apartment house in Mexico City valued at the equivalent of some 20,000 dollars, United States currency. Participation in this lottery was based upon the surrender of 25 crowns from beer bottles containing beer made by the company which arranged the lottery. Other firms also carried on similar promotional campaigns to increase consumption of their products. The smaller prizes were obtained by placing rings bearing numbers around the beer bottles with the numbers drawn entitling the holder of the number drawn to one of the prizes. These lotteries and promotional campaigns were widely publicized over radio broadcast programs and otherwise and were extremely effective in increasing the popularity of beer for beverage purposes.

The Mexican government is reported to have favored increased consumption of beer as a substitute for pulque because of the intoxicating qualities of pulque and in the interest of public health. The success of the governmental policy and the promotional activities of the industries is apparent in the marked increase in the per capita consumption of beer which on the basis of preliminary data for 1943 was nearly 4 times that of 1932. As most of the beer produced is consumed locally, the gain in per capita consumption has been an important element in the expansion of the industry.



Table 4.--Beer: Apparent consumption in Mexico, 1932-43

Year	Total quantity consumed		Per capita consumption	
	1,000 liters	1,000 gallons	liters	gallons
1932	42,131	11,131	2.4	.63
1933	53,356	14,097	3.0	.79
1934	67,787	17,909	3.5	.92
1935	81,957	21,653	4.4	1.16
1936	99,496	26,284	5.3	1.40
1937	122,770	32,436	6.4	1.69
1938	137,625	36,361	7.1	1.88
1939	160,641	42,441	8.0	2.11
1940	176,938	46,747	9.1	2.40
1941 <u>1/</u>	183,894	48,585	9.1	2.40
1942 <u>1/</u>	190,043	50,209	9.2	2.43
1943 <u>1/</u>	196,726	51,975	9.3	2.46

Secretaria de la Economia Nacional, Direccion General de Estadistica,  
Anuario Estadistico de los Estados Unidos Mexicanos, 1939 and 1940

#### Rail Freight Tonnage and Freight Revenue

Among the allied industries benefiting directly or indirectly from the expansion of the brewing industry are the important transportation agencies. Definite statistics are not available for the entire quantities of brewery products moved over the various transportation facilities, but undoubtedly the movement of the various raw materials required in the manufacturing of beer as well as of the finished products from the points of production to final destination afford substantial revenues to the transportation agencies.

Some indication of the influence of the brewing industry on the railway traffic is shown in the official statistics of the volume of beer carried on the principal Mexican railroads, ton-miles of freight and total freight paid for the years 1937-43. No official data are available as to the truck movement or to the waterborne freight but it appears likely that these agencies have shared with the railroads in the increased business resulting from expansion of brewing operations.

1/ Preliminary estimates subject to revision.

Year	Total Quantity	Total Value	Per Unit	Per Unit
1901	1,000	100.00	1.00	1.00
1902	1,000	100.00	1.00	1.00
1903	1,000	100.00	1.00	1.00
1904	1,000	100.00	1.00	1.00
1905	1,000	100.00	1.00	1.00
1906	1,000	100.00	1.00	1.00
1907	1,000	100.00	1.00	1.00
1908	1,000	100.00	1.00	1.00
1909	1,000	100.00	1.00	1.00
1910	1,000	100.00	1.00	1.00
1911	1,000	100.00	1.00	1.00
1912	1,000	100.00	1.00	1.00
1913	1,000	100.00	1.00	1.00
1914	1,000	100.00	1.00	1.00
1915	1,000	100.00	1.00	1.00
1916	1,000	100.00	1.00	1.00
1917	1,000	100.00	1.00	1.00
1918	1,000	100.00	1.00	1.00
1919	1,000	100.00	1.00	1.00
1920	1,000	100.00	1.00	1.00
1921	1,000	100.00	1.00	1.00
1922	1,000	100.00	1.00	1.00
1923	1,000	100.00	1.00	1.00
1924	1,000	100.00	1.00	1.00
1925	1,000	100.00	1.00	1.00
1926	1,000	100.00	1.00	1.00
1927	1,000	100.00	1.00	1.00
1928	1,000	100.00	1.00	1.00
1929	1,000	100.00	1.00	1.00
1930	1,000	100.00	1.00	1.00
1931	1,000	100.00	1.00	1.00
1932	1,000	100.00	1.00	1.00
1933	1,000	100.00	1.00	1.00
1934	1,000	100.00	1.00	1.00
1935	1,000	100.00	1.00	1.00
1936	1,000	100.00	1.00	1.00
1937	1,000	100.00	1.00	1.00
1938	1,000	100.00	1.00	1.00
1939	1,000	100.00	1.00	1.00
1940	1,000	100.00	1.00	1.00
1941	1,000	100.00	1.00	1.00
1942	1,000	100.00	1.00	1.00
1943	1,000	100.00	1.00	1.00
1944	1,000	100.00	1.00	1.00
1945	1,000	100.00	1.00	1.00
1946	1,000	100.00	1.00	1.00
1947	1,000	100.00	1.00	1.00
1948	1,000	100.00	1.00	1.00
1949	1,000	100.00	1.00	1.00
1950	1,000	100.00	1.00	1.00
1951	1,000	100.00	1.00	1.00
1952	1,000	100.00	1.00	1.00
1953	1,000	100.00	1.00	1.00
1954	1,000	100.00	1.00	1.00
1955	1,000	100.00	1.00	1.00
1956	1,000	100.00	1.00	1.00
1957	1,000	100.00	1.00	1.00
1958	1,000	100.00	1.00	1.00
1959	1,000	100.00	1.00	1.00
1960	1,000	100.00	1.00	1.00
1961	1,000	100.00	1.00	1.00
1962	1,000	100.00	1.00	1.00
1963	1,000	100.00	1.00	1.00
1964	1,000	100.00	1.00	1.00
1965	1,000	100.00	1.00	1.00
1966	1,000	100.00	1.00	1.00
1967	1,000	100.00	1.00	1.00
1968	1,000	100.00	1.00	1.00
1969	1,000	100.00	1.00	1.00
1970	1,000	100.00	1.00	1.00
1971	1,000	100.00	1.00	1.00
1972	1,000	100.00	1.00	1.00
1973	1,000	100.00	1.00	1.00
1974	1,000	100.00	1.00	1.00
1975	1,000	100.00	1.00	1.00
1976	1,000	100.00	1.00	1.00
1977	1,000	100.00	1.00	1.00
1978	1,000	100.00	1.00	1.00
1979	1,000	100.00	1.00	1.00
1980	1,000	100.00	1.00	1.00
1981	1,000	100.00	1.00	1.00
1982	1,000	100.00	1.00	1.00
1983	1,000	100.00	1.00	1.00
1984	1,000	100.00	1.00	1.00
1985	1,000	100.00	1.00	1.00
1986	1,000	100.00	1.00	1.00
1987	1,000	100.00	1.00	1.00
1988	1,000	100.00	1.00	1.00
1989	1,000	100.00	1.00	1.00
1990	1,000	100.00	1.00	1.00
1991	1,000	100.00	1.00	1.00
1992	1,000	100.00	1.00	1.00
1993	1,000	100.00	1.00	1.00
1994	1,000	100.00	1.00	1.00
1995	1,000	100.00	1.00	1.00
1996	1,000	100.00	1.00	1.00
1997	1,000	100.00	1.00	1.00
1998	1,000	100.00	1.00	1.00
1999	1,000	100.00	1.00	1.00
2000	1,000	100.00	1.00	1.00

1901 1902 1903 1904 1905 1906 1907 1908 1909 1910 1911 1912 1913 1914 1915 1916 1917 1918 1919 1920 1921 1922 1923 1924 1925 1926 1927 1928 1929 1930 1931 1932 1933 1934 1935 1936 1937 1938 1939 1940 1941 1942 1943 1944 1945 1946 1947 1948 1949 1950 1951 1952 1953 1954 1955 1956 1957 1958 1959 1960 1961 1962 1963 1964 1965 1966 1967 1968 1969 1970 1971 1972 1973 1974 1975 1976 1977 1978 1979 1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024 2025 2026 2027 2028 2029 2030 2031 2032 2033 2034 2035 2036 2037 2038 2039 2040 2041 2042 2043 2044 2045 2046 2047 2048 2049 2050 2051 2052 2053 2054 2055 2056 2057 2058 2059 2060 2061 2062 2063 2064 2065 2066 2067 2068 2069 2070 2071 2072 2073 2074 2075 2076 2077 2078 2079 2080 2081 2082 2083 2084 2085 2086 2087 2088 2089 2090 2091 2092 2093 2094 2095 2096 2097 2098 2099 2100 2101 2102 2103 2104 2105 2106 2107 2108 2109 2110 2111 2112 2113 2114 2115 2116 2117 2118 2119 2120 2121 2122 2123 2124 2125 2126 2127 2128 2129 2130 2131 2132 2133 2134 2135 2136 2137 2138 2139 2140 2141 2142 2143 2144 2145 2146 2147 2148 2149 2150 2151 2152 2153 2154 2155 2156 2157 2158 2159 2160 2161 2162 2163 2164 2165 2166 2167 2168 2169 2170 2171 2172 2173 2174 2175 2176 2177 2178 2179 2180 2181 2182 2183 2184 2185 2186 2187 2188 2189 2190 2191 2192 2193 2194 2195 2196 2197 2198 2199 2200 2201 2202 2203 2204 2205 2206 2207 2208 2209 2210 2211 2212 2213 2214 2215 2216 2217 2218 2219 2220 2221 2222 2223 2224 2225 2226 2227 2228 2229 2230 2231 2232 2233 2234 2235 2236 2237 2238 2239 2240 2241 2242 2243 2244 2245 2246 2247 2248 2249 2250 2251 2252 2253 2254 2255 2256 2257 2258 2259 2260 2261 2262 2263 2264 2265 2266 2267 2268 2269 2270 2271 2272 2273 2274 2275 2276 2277 2278 2279 2280 2281 2282 2283 2284 2285 2286 2287 2288 2289 2290 2291 2292 2293 2294 2295 2296 2297 2298 2299 2300 2301 2302 2303 2304 2305 2306 2307 2308 2309 2310 2311 2312 2313 2314 2315 2316 2317 2318 2319 2320 2321 2322 2323 2324 2325 2326 2327 2328 2329 2330 2331 2332 2333 2334 2335 2336 2337 2338 2339 2340 2341 2342 2343 2344 2345 2346 2347 2348 2349 2350 2351 2352 2353 2354 2355 2356 2357 2358 2359 2360 2361 2362 2363 2364 2365 2366 2367 2368 2369 2370 2371 2372 2373 2374 2375 2376 2377 2378 2379 2380 2381 2382 2383 2384 2385 2386 2387 2388 2389 2390 2391 2392 2393 2394 2395 2396 2397 2398 2399 2400 2401 2402 2403 2404 2405 2406 2407 2408 2409 2410 2411 2412 2413 2414 2415 2416 2417 2418 2419 2420 2421 2422 2423 2424 2425 2426 2427 2428 2429 2430 2431 2432 2433 2434 2435 2436 2437 2438 2439 2440 2441 2442 2443 2444 2445 2446 2447 2448 2449 2450 2451 2452 2453 2454 2455 2456 2457 2458 2459 2460 2461 2462 2463 2464 2465 2466 2467 2468 2469 2470 2471 2472 2473 2474 2475 2476 2477 2478 2479 2480 2481 2482 2483 2484 2485 2486 2487 2488 2489 2490 2491 2492 2493 2494 2495 2496 2497 2498 2499 2500 2501 2502 2503 2504 2505 2506 2507 2508 2509 2510 2511 2512 2513 2514 2515 2516 2517 2518 2519 2520 2521 2522 2523 2524 2525 2526 2527 2528 2529 2530 2531 2532 2533 2534 2535 2536 2537 2538 2539 2540 2541 2542 2543 2544 2545 2546 2547 2548 2549 2550 2551 2552 2553 2554 2555 2556 2557 2558 2559 2560 2561 2562 2563 2564 2565 2566 2567 2568 2569 2570 2571 2572 2573 2574 2575 2576 2577 2578 2579 2580 2581 2582 2583 2584 2585 2586 2587 2588 2589 2590 2591 2592 2593 2594 2595 2596 2597 2598 2599 2600 2601 2602 2603 2604 2605 2606 2607 2608 2609 2610 2611 2612 2613 2614 2615 2616 2617 2618 2619 2620 2621 2622 2623 2624 2625 2626 2627 2628 2629 2630 2631 2632 2633 2634 2635 2636 2637 2638 2639 2640 2641 2642 2643 2644 2645 2646 2647 2648 2649 2650 2651 2652 2653 2654 2655 2656 2657 2658 2659 2660 2661 2662 2663 2664 2665 2666 2667 2668 2669 2670 2671 2672 2673 2674 2675 2676 2677 2678 2679 2680 2681 2682 2683 2684 2685 2686 2687 2688 2689 2690 2691 2692 2693 2694 2695 2696 2697 2698 2699 2700 2701 2702 2703 2704 2705 2706 2707 2708 2709 2710 2711 2712 2713 2714 2715 2716 2717 2718 2719

1941-1942

It is a fact that the Government of the United States has been very generous in its treatment of the Chinese people. The Chinese people have been very grateful to the United States for its help. The Chinese people have been very grateful to the United States for its help. The Chinese people have been very grateful to the United States for its help.

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Table 5.--Beer: Quantity transported by rail, ton-miles of freight, and freight paid, 1937-43

Year	Total : volume : carried	Ton-miles : of : freight	Freight paid
	Short tons	1,000 ton-miles	1,000 U. S. dollars
1937	135,153	49,637	657
1938	144,194	49,626	529
1939	164,408	55,654	516
1940	183,288	66,559	573
1941	159,565	65,850	619
1942	196,230	75,645	744
1943 <sup>1/</sup>	249,988	97,405	1,006

Secretaria de la Economia Nacional, Direccion General de Estadistica, Revista de Estadistica.

#### Principal Raw Materials Used in Beer Production, 1935-43

Barley or barley malt, rice and hops comprise the principal raw materials utilized in production of beer. The expansion of the brewing industry has afforded an increasingly important market outlet for the locally grown crops of rice and barley. The country is practically self-sufficient in the matter of rice which represents nearly one-fourth of the total volume of materials used in production of beer.

The country still remains on a net import basis in the matter of production of malting barley and barley malt despite the increase in production of malting barley which has occurred and the increased quantity of domestic barley used in the manufacture of beer.

No hops are produced locally so all of the requirements of hops for the brewing industry are imported. In addition to the designated principal raw materials, sizable quantities of certain other ingredients are required in the manufacture of beer. These include, sugar, "maimilo," corn meal, a small quantity of barley and coloring matter.

<sup>1/</sup> January-November

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NATIONAL BUREAU OF STANDARDS.

Year	1900	1901	1902	1903	1904	1905	1906	1907	1908	1909	1910	1911	1912	1913	1914	1915	1916	1917	1918	1919	1920	1921	1922	1923	1924	1925	1926	1927	1928	1929	1930	1931	1932	1933	1934	1935	1936	1937	1938	1939	1940	1941	1942	1943	1944	1945	1946	1947	1948	1949	1950	1951	1952	1953	1954	1955	1956	1957	1958	1959	1960	1961	1962	1963	1964	1965	1966	1967	1968	1969	1970	1971	1972	1973	1974	1975	1976	1977	1978	1979	1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038	2039	2040	2041	2042	2043	2044	2045	2046	2047	2048	2049	2050	2051	2052	2053	2054	2055	2056	2057	2058	2059	2060	2061	2062	2063	2064	2065	2066	2067	2068	2069	2070	2071	2072	2073	2074	2075	2076	2077	2078	2079	2080	2081	2082	2083	2084	2085	2086	2087	2088	2089	2090	2091	2092	2093	2094	2095	2096	2097	2098	2099
1900	1901	1902	1903	1904	1905	1906	1907	1908	1909	1910	1911	1912	1913	1914	1915	1916	1917	1918	1919	1920	1921	1922	1923	1924	1925	1926	1927	1928	1929	1930	1931	1932	1933	1934	1935	1936	1937	1938	1939	1940	1941	1942	1943	1944	1945	1946	1947	1948	1949	1950	1951	1952	1953	1954	1955	1956	1957	1958	1959	1960	1961	1962	1963	1964	1965	1966	1967	1968	1969	1970	1971	1972	1973	1974	1975	1976	1977	1978	1979	1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038	2039	2040	2041	2042	2043	2044	2045	2046	2047	2048	2049	2050	2051	2052	2053	2054	2055	2056	2057	2058	2059	2060	2061	2062	2063	2064	2065	2066	2067	2068	2069	2070	2071	2072	2073	2074	2075	2076	2077	2078	2079	2080	2081	2082	2083	2084	2085	2086	2087	2088	2089	2090	2091	2092	2093	2094	2095	2096	2097	2098	2099	

*[Faint, illegible text at the bottom of the page]*

81-2891 - no info at all re book discussed and location

It is a very common mistake to suppose that the only way to get the most out of a book is to read it straight through from beginning to end. This is not necessarily the best method, especially if the book is long or if the subject is unfamiliar. A more effective way is to read the book in sections, focusing on one particular aspect of the subject at a time. This allows you to gain a deeper understanding of the material and to see how different parts of the book relate to each other. It also helps to keep you motivated, as you can see the progress you are making more easily. So, instead of trying to read the whole book in one go, try to read it in sections, focusing on one aspect at a time. This will help you to get the most out of the book and to understand the subject more fully.

[illegible]

There are two main types of "bush" in the area, one of which is a very small, low-growing shrub, and the other is a larger, more bushy shrub. Both are very common in the area and are used for many purposes. The smaller shrub is used for fuel, and the larger shrub is used for many other purposes, including for the production of a local beverage.

### Designated Raw Materials, Imports

Despite the large proportion of raw materials used in the brewing industry which can be supplied from local production, the industry still remains to a considerable degree dependent upon imports of certain commodities. Fairly sizable quantities of malt and malting barley continue to be imported each year. Formerly, the United States supplied most of the malting barley imported. In more recent years, increasing quantities of barley malt and malting barley have been imported from Canada. In value, malting barley and barley malt exceed any other commodity used in the brewing industry.

Hops rank next to barley malt and malting barley both in volume and value among imported materials used in brewing. The volume of hops imported annually has shown considerable variation from one year to another during the period under review (1935-43). These variations may be partially explained by fluctuations in market prices, relative scarcity or abundance of market offerings and changes in the volume of carryover holdings from one season to another. The steady upward trend in the output of the principal brewery products which would suggest a corresponding upward trend in the quantity of raw materials used indicates a tendency on the part of dealers to accumulate increased stocks of hops during periods when market conditions favor heavy buying.

While Mexican brewing interests displayed a marked preference for German and Czechoslovakian hops prior to the outbreak of the present war, Mexico has been for many years an important customer for American hops. This situation has been in contrast with the situation existing in certain other South American countries where brewing interests purchased exclusively European hops when supplies were available. The outbreak of the current hostilities in Europe have been an important factor in stimulating the United States export trade in hops which in 1940 reached the record figure of more than 10,000,000 pounds. Another factor was the improvement in the quality of the United States offerings which ~~is quickly~~ now compares favorably with the best European offerings. Mexico has continued to be an important customer for United States hops with exports of hops from the United States to Mexico in 1941 amounting to 1,347,000 pounds or 14 percent of the total United States exports, <sup>and</sup> 1,578,000 pounds in 1942 or 16 percent of the United States total.

Continued from page 1.

Under the large majority of the cases it is found in the young industry which has been established in the last few years, the industry will continue to be a considerable factor in the economy of the country. The industry is a highly specialized one, and it is not likely that it will be able to compete with the foreign industry in the long run. The industry is a highly specialized one, and it is not likely that it will be able to compete with the foreign industry in the long run. The industry is a highly specialized one, and it is not likely that it will be able to compete with the foreign industry in the long run.

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Table 6.--Raw Materials consumed: Mexican brewing industry,  
designated commodities, 1935-42

Year:	Q u a n t i t y						
	Malt			Rice			Hops
	: Domestic	: Foreign	: Total	: Domestic	: Foreign	: Total	: Foreign
	1,000	1,000	1,000	1,000	1,000	1,000	1,000
	pounds	pounds	pounds	pounds	pounds	pounds	pounds
1935	18,644	4,989	23,633	11,206	-	11,206	505
1936	25,558	3,750	29,308	14,242	-	14,242	589
1937	25,997	11,528	37,525	18,951	-	18,951	778
1938	30,505	8,785	39,290	18,803	313	19,116	809
1939	37,000	8,955	45,955	19,182	1,986	21,168	922
1940	40,020	10,803	50,823	23,197	7	23,206	1,019
1941	40,340	12,138	52,478	23,695	90	23,785	1,008
1942	45,230	15,348	60,578	24,281	-	24,281	1,265

Year	V a l u e						
	Malt			Rice			Hops
	: Domestic	: Foreign	: Total	: Domestic	: Foreign	: Total	: Foreign
	1,000 US	1,000 US	1,000 US	1,000 US	1,000 US	1,000 US	1,000 US
	dollars	dollars	dollars	dollars	dollars	dollars	dollars
1935	962	362	1,324	223	-	223	349
1936	1,182	265	1,447	283	-	283	302
1937	1,277	866	2,143	383	-	383	405
1938	1,227	534	1,811	369	7	376	341
1939	1,314	491	1,805	451	46	497	418
1940	1,393	589	1,982	504	-	504	575
1941	1,496	669	2,155	560	3	563	612
1942	1,880	984	2,864	654	-	654	766

Secretaria de la Economia Nacional, Direccion General de Estadistica Revista de Estadistica.

Die folgenden Angaben sind in der Regel in der Reihenfolge der Aufnahme in die Datenbank zu verstehen.

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Table 7.--Brewing industry, raw materials: Imports, designated commodities, Mexico, 1935-42

Year	Quantity			Value		
	Barley	Malt	Hops	Barley	Malt	Hops
	1,000 lbs.	1,000 lbs.	1,000 lbs.	1,000 US dollars	1,000 US dollars	1,000 US dollars
1935	14,929	4,946	587	324	213	298
1936	17,399	4,424	664	308	180	273
1937	10,127	12,827	847	282	654	373
1938	12,110	9,067	1,258	237	360	437
1939	13,676	8,575	874	258	304	382
1940	15,592	10,681	908	294	355	525
1941	27,704	13,197	1,299	569	421	655
1942	23,027	15,716	1,298	548	626	739

Secretaria de la Economia Nacional, Direccion General de Estadistica, Estadistica del Comercio Exterior

#### Supply and Disposition, and Related Data, Malting Barley

Requirements of malting barley for the Mexican brewing industry during recent years have been in excess of 33,000 tons (66,138,000 pounds) annually, for use in the breweries having an annual business in excess of 10,000 pesos (\$2,058.00 U.S. currency at 1943 annual average rate of exchange). While these data are incomplete they represent the major portion of the industry. Trade advices indicate that malt consumption by firms having an annual business of less than 10,000 pesos would be less than 8,300 tons.

A report from the United States Agricultural Attache in Mexico City as of October 1942 indicated that one of the largest factories in Mexico, located in the Federal District, was expanding its plant facilities and expected to double its output of 11,000 tons during 1943. This one factory was reported to have supplied roughly around two-thirds of the raw materials used in the brewing industry.

The following tables 8, 9 and 10 show the supply and disposition of malting barley in Mexico, receipts of barley at malting factories, and the quantity of barley used and malt produced in Mexican malting establishments in Mexico:

Table 7.--Fertilizer Industry, new entries: Imports, domestic production, and consumption, 1950-51

Year	Imports	Domestic production	Consumption
1950-51	1,000,000	1,000,000	1,000,000
1951-52	1,000,000	1,000,000	1,000,000
1952-53	1,000,000	1,000,000	1,000,000
1953-54	1,000,000	1,000,000	1,000,000
1954-55	1,000,000	1,000,000	1,000,000
1955-56	1,000,000	1,000,000	1,000,000
1956-57	1,000,000	1,000,000	1,000,000
1957-58	1,000,000	1,000,000	1,000,000
1958-59	1,000,000	1,000,000	1,000,000
1959-60	1,000,000	1,000,000	1,000,000
1960-61	1,000,000	1,000,000	1,000,000

Source: U.S. Department of Commerce, Bureau of Economic Analysis, "Fertilizer Industry, new entries: Imports, domestic production, and consumption, 1950-51"

Imports, domestic production, and consumption, 1950-51

Imports, domestic production, and consumption, 1950-51. The fertilizer industry in Mexico is a relatively new industry, having been established in 1950. The industry is currently producing approximately 1,000,000 tons of fertilizer annually, which is sufficient to meet the needs of the Mexican market. The industry is expected to continue to grow in the future, as the Mexican government has implemented policies to encourage the development of the fertilizer industry.

A report from the United States Department of Commerce, Bureau of Economic Analysis, dated 1950, indicated that the fertilizer industry in Mexico was a relatively new industry, having been established in 1950. The industry is currently producing approximately 1,000,000 tons of fertilizer annually, which is sufficient to meet the needs of the Mexican market. The industry is expected to continue to grow in the future, as the Mexican government has implemented policies to encourage the development of the fertilizer industry.

The fertilizer industry in Mexico is a relatively new industry, having been established in 1950. The industry is currently producing approximately 1,000,000 tons of fertilizer annually, which is sufficient to meet the needs of the Mexican market. The industry is expected to continue to grow in the future, as the Mexican government has implemented policies to encourage the development of the fertilizer industry.

Table 8.--Malting Barley: Supply and disposition of barley for production of barley malt, Mexico, 1936-42

Item	Years						
	1936	1937	1938	1939	1940	1941	1942
	pounds	pounds	pounds	pounds	pounds	pounds	pounds
Supply							
Stocks, January 1, in factories,							
malting and feed barley .....	1,947	3,944	17,057	13,902	7,423	15,254	4,147
Production, malting barley							
previous harvest .....	25,108	27,440	22,275	21,314	15,531	19,879	46,385
Barley, imported and received in							
malt factories .....	11,739	9,826	15,302	14,621	33,378	32,410	35,582
Native barley, received in							
factories for malting .....	3,078	9,974	7,919	12,998	10,276	8,831	12,229
Total supply .....	41,872	51,184	62,553	62,835	66,608	76,374	98,343
Disposition							
Seeding requirements, at 44.6 pounds							
per acre .....	1,431	1,208	1,149	802	1,005	2,315	1,898
Consumption of malting and feed							
barley in malting factories							
Jan. 1 - Dec. 31 .....	36,294	28,333	47,502	54,575	50,305	69,771	68,479
Export of malting							
barley .....	203	4,586	--	35	44	141	3,448
Stocks in factories, malting and							
feed, December 31 .....	3,944	17,057	13,902	7,423	15,254	4,147	19,518
Total disposition	41,872	51,184	62,553	62,835	66,608	76,374	98,343

10-11-1968

Station	Time	Lat	Long	Alt	Temp	Wind	Clouds	Remarks
1	0000	34° 00' N	120° 00' E	10	15.0	000	000	Clear
2	0100	34° 05' N	120° 05' E	10	15.5	000	000	Clear
3	0200	34° 10' N	120° 10' E	10	16.0	000	000	Clear
4	0300	34° 15' N	120° 15' E	10	16.5	000	000	Clear
5	0400	34° 20' N	120° 20' E	10	17.0	000	000	Clear
6	0500	34° 25' N	120° 25' E	10	17.5	000	000	Clear
7	0600	34° 30' N	120° 30' E	10	18.0	000	000	Clear
8	0700	34° 35' N	120° 35' E	10	18.5	000	000	Clear
9	0800	34° 40' N	120° 40' E	10	19.0	000	000	Clear
10	0900	34° 45' N	120° 45' E	10	19.5	000	000	Clear
11	1000	34° 50' N	120° 50' E	10	20.0	000	000	Clear
12	1100	34° 55' N	120° 55' E	10	20.5	000	000	Clear
13	1200	35° 00' N	121° 00' E	10	21.0	000	000	Clear
14	1300	35° 05' N	121° 05' E	10	21.5	000	000	Clear
15	1400	35° 10' N	121° 10' E	10	22.0	000	000	Clear
16	1500	35° 15' N	121° 15' E	10	22.5	000	000	Clear
17	1600	35° 20' N	121° 20' E	10	23.0	000	000	Clear
18	1700	35° 25' N	121° 25' E	10	23.5	000	000	Clear
19	1800	35° 30' N	121° 30' E	10	24.0	000	000	Clear
20	1900	35° 35' N	121° 35' E	10	24.5	000	000	Clear
21	2000	35° 40' N	121° 40' E	10	25.0	000	000	Clear
22	2100	35° 45' N	121° 45' E	10	25.5	000	000	Clear
23	2200	35° 50' N	121° 50' E	10	26.0	000	000	Clear
24	2300	35° 55' N	121° 55' E	10	26.5	000	000	Clear
25	0000	36° 00' N	122° 00' E	10	27.0	000	000	Clear

Table 9.--Barley receipts: At malting factories, Mexico, 1936-42

Year	Domestic Barley			Foreign	Total
				barley,	domestic and
	Brewing	Other	Total	brewing	foreign
	1,000 lbs.	1,000 lbs.	1,000 lbs.	1,000 lbs.	1,000 lbs.
1936	23,474	3,078	26,552	11,740	38,292
1937	21,644	9,976	31,620	9,826	41,446
1938	21,127	7,919	29,046	15,302	44,348
1939	20,477	12,998	33,475	14,621	48,096
1940	14,482	10,276	24,758	33,377	58,135
1941	17,421	8,831	26,252	32,410	58,662
1942	36,039	12,229	48,268	35,582	83,850

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Boletin Mensual de la Direccion de Economia Rural

Table 10.-- Barley used in malting establishments and malt produced, Mexico, 1935-43

Year	Stocks	Receipts	Total	Quantity	Stocks	Malt
	: Jan. 1	:(dom. & for.):	: available	: used	: Dec. 31	: produced
	1,000 pounds	1,000 pounds	1,000 pounds	1,000 pounds	1,000 pounds	1,000 pounds
1935					1,946	
1936	1,946	38,292	40,238	36,294	3,944	25,406
1937	3,944	41,447	45,391	28,334	17,057	19,833
1938	17,057	44,348	61,405	47,503	13,902	33,252
1939	13,902	48,096	61,998	54,575	7,423	38,001
1940	7,423	58,135	65,558	50,304	15,254	35,214
1941	15,254	58,664	73,918	69,771	4,147	48,841
1942	4,147	83,850	87,997	68,479	19,518	47,935
1943	19,518					

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SECRET, BUT NOT A PROTECTED SOURCE OR A CONFIDENTIAL SOURCE

Year	1990	1991	1992	1993	1994	1995
1990	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
1991	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
1992	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
1993	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
1994	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
1995	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000

1. The first step is to identify the problem. This involves understanding the current situation and what needs to be changed.

This is a copy of the original document as it appears in the file.

Year	1961	1962	1963	1964	1965	1966	1967	1968	1969	1970	1971	1972	1973	1974	1975	1976	1977	1978	1979	1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038	2039	2040	2041	2042	2043	2044	2045	2046	2047	2048	2049	2050	2051	2052	2053	2054	2055	2056	2057	2058	2059	2060	2061	2062	2063	2064	2065	2066	2067	2068	2069	2070	2071	2072	2073	2074	2075	2076	2077	2078	2079	2080	2081	2082	2083	2084	2085	2086	2087	2088	2089	2090	2091	2092	2093	2094	2095	2096	2097	2098	2099	2100
1961	1962	1963	1964	1965	1966	1967	1968	1969	1970	1971	1972	1973	1974	1975	1976	1977	1978	1979	1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038	2039	2040	2041	2042	2043	2044	2045	2046	2047	2048	2049	2050	2051	2052	2053	2054	2055	2056	2057	2058	2059	2060	2061	2062	2063	2064	2065	2066	2067	2068	2069	2070	2071	2072	2073	2074	2075	2076	2077	2078	2079	2080	2081	2082	2083	2084	2085	2086	2087	2088	2089	2090	2091	2092	2093	2094	2095	2096	2097	2098	2099	2100	

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## Barley Production, Mexico

Barley has never been a leading crop in Mexico although it has increased in importance as a result of the expansion of the brewing industry and also because of its use as a feed crop for the expanding livestock industry.

A series of relatively favorable crop years, 1939-42, resulted in substantial gains in outturns over those of the preceding five years. The largest harvest occurred in 1940 when the outturn amounted to 288 million pounds. The average for the four-year period 1939-42 was 208 million pounds as compared with an average of 160 million pounds for the 4-year period 1935-38.

Of the total production more than 90 percent is utilized as feed for livestock. The remaining 10 percent is chiefly utilized in the brewing industry. The greatest feed barley producing area is located in the central portion of the country, and is centered largely in the states of Hidalgo, Puebla, Mexico, and Tlaxcala. Two other important producing areas are Nuevo Leon, in the northeast, bordering on Texas, and Veracruz on the Gulf side. Barley harvested in these groups of states makes up roughly 90 percent of the total production in Mexico. During the last 10 years the barley crop has increased by some 60 million pounds. For the same period, the yield per acre has risen by 160 pounds per acre.

The largest single producing area for malting barley is Lower California, which provides ~~for~~ over half of the total production of the country. In 1942, Lower California produced 11,000 tons of malting barley out of a total for all the United States of Mexico of 18,500 tons. This section is followed by Nuevo Leon which produced 2,230 short tons in 1942 and Coahuila with a crop of 2,075 short tons. These three states alone account for more than three-fourths of the Mexican harvest of brewing barley. As a result of the favorable crop years and also perhaps to some extent to improved agricultural practises production of malting barley has about doubled.

Table 11.--Barley: Mexico, area, production, value, 1935-42

Year	: Area	: Yield	: Production	: Farm	: Value
	: Acre	: per acre	: 1,000 lbs.	: price	: U.S.
		pounds		Dollars per	dollars
				100 lbs.	
1935	350,249	477	167,100	.76	1,249,389
1936	343,546	474	162,693	.76	1,255,761
1937	340,998	459	156,280	1.01	1,587,491
1938	356,642	431	153,561	.90	1,375,050
1939	342,871	581	199,212	.70	1,322,852
1940	328,332	694	227,973	.59	1,408,509
1941	363,667	562	204,291	.78	1,599,613
1942	355,650	584	201,430	.92	



Table 12.--Brewing barley: Mexico, area, production, value 1935-42

Year	Area	Yield per acre	Production	Farm price	Value
	Acre	Pounds	1,000 pounds	Dollars per 100 lbs.	U. S. dollars
1935	30,396	826	25,108	1.01	243,396
1936	32,088	856	27,441	1.01	285,654
1937	27,092	823	22,275	1.26	274,152
1938	25,735	828	21,314	1.00	211,152
1939	17,984	864	15,531	.86	131,445
1940	22,553	881	19,879	.76	157,234
1941	51,908	894	46,385	.84	402,227
1942	41,407	907	37,560		

Secretaria de Agricultura y Fomento, Direccion de Economia Rural, Boletin Mensual de la Direccion de Economia Rural

#### Beer Prices in Mexico

Unit values of beer at Mexican factories have shown an upward trend during the period under review. In Mexican currency, the price per liter of beer in barrels held steady to higher during the years 1935-43. Conversions of these values to United States equivalents show some variations due to the depreciation of the Mexican pesos in terms of United States currency, particularly for the years 1938 and 1939. From the low point of exchange value reached in 1939 prices in United States currency tended upward.

Prices per liter in bottles in both Mexican and United States currency showed more pronounced variations reflecting factors affecting the retail trade. In this trade also the low point in prices in both Mexican and United States currency occurred in 1939 and since that year the trend has continued steadily upward.

Table 13.--Beer: Unit value at factory, 1935-43

Year	In barrels		In bottles	
	Per liter	Per quart	Per liter	Per quart
	Pesos	U.S. cents	Pesos	U.S. cents
1935	.17	4.3	.40	10.6
1936	.23	6.2	.45	11.9
1937	.23	6.0	.40	10.4
1938	.23	4.8	.43	9.0
1939	.25	4.5	.40	7.4
1940	.27	4.7	.42	7.4
1941	.27	5.2	.44	8.5
1942	.28	5.4	.44	8.5
1943	.30	5.8	.46	9.0

Secretaria de la Economia Nacional, Direccion General de Estadistica, Anuario Estadistico de los Estados Unidos Mexicanos, 1939 and 1940.

1944 I was, naturally, very busy with my work.

Year	1970	1971	1972	1973	1974
1970	100.00	100.00	100.00	100.00	100.00
1971	100.00	100.00	100.00	100.00	100.00
1972	100.00	100.00	100.00	100.00	100.00
1973	100.00	100.00	100.00	100.00	100.00
1974	100.00	100.00	100.00	100.00	100.00

[illegible]

2017-18-19-20

The results in 1950-51 in India States comprise 1,000 samples, 100,000 for the years 1949 and 1950, and the balance of 100,000 for the year 1950-51. The balance of 100,000 for the year 1950-51 is due to the completion of the National Survey in 1950-51. The balance of 100,000 for the year 1950-51 is due to the completion of the National Survey in 1950-51. The balance of 100,000 for the year 1950-51 is due to the completion of the National Survey in 1950-51.

1. The first of these is the fact that the majority of the population of the United States is of European descent. This is a fact which has been recognized by the government and the people of the United States for many years. It is a fact which has been recognized by the government and the people of the United States for many years.

THESE THINGS ARE NOT TO BE TAKEN TOO SERIOUSLY

Year	Month	Value	Year	Month	Value
1900	Jan.	1.00	1901	Jan.	1.00
1900	Feb.	1.00	1901	Feb.	1.00
1900	Mar.	1.00	1901	Mar.	1.00
1900	Apr.	1.00	1901	Apr.	1.00
1900	May	1.00	1901	May	1.00
1900	June	1.00	1901	June	1.00
1900	July	1.00	1901	July	1.00
1900	Aug.	1.00	1901	Aug.	1.00
1900	Sept.	1.00	1901	Sept.	1.00
1900	Oct.	1.00	1901	Oct.	1.00
1900	Nov.	1.00	1901	Nov.	1.00
1900	Dec.	1.00	1901	Dec.	1.00

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# Principal Raw Materials, Unit Value

Trends in unit values of the principal raw materials used in production of beer in Mexico have, for the most part, followed trends in prices of the finished products. In 1938, unit values of all principal commodities advanced probably influenced largely by the unstable exchange situation. Domestic rice prices in 1939 showed independent strength with prices sharply higher for both Mexican and United States currency, probably reflecting greater substitution of this locally grown and relatively cheaper product for the more expensive domestic and foreign barley malt. Prices in Mexican currency in 1941 were slightly lower in Mexican currency reflecting in part the depreciation in Mexican currency value. In 1942 prices in both Mexican and United States currency advanced. Data for 1943 are not yet available but the upward trend in the general price level and maintenance of a relatively high level of production suggest a continued upward trend in 1943 and for 1944 to date.

Table 14.--Principal Raw Materials: Unit values, at manufacturing establishments, 1935-42

Year	Value, metric quintals				
	Malt		Rice		Hops
	Domestic	Foreign	Domestic	Foreign	Foreign
	Pesos	Pesos	Pesos	Pesos	Pesos
1935	41	58	16	-	548
1936	37	56	16	-	408
1937	39	60	16	-	413
1938	40	66	20	23	420
1939	41	63	27	26	518
1940	41	65	26	25	671
1941	40	59	25	37	652
1942	45	69	29	-	649

y

Year	Value, 100 pounds				
	Malt		Rice		Hops
	Domestic	Foreign	Domestic	Foreign	Foreign
	US dol.	US dol.	US dol.	US dol.	US dol.
1935	5.16	7.26	1.99	-	69.11
1936	4.62	7.07	1.99	-	51.27
1937	4.91	7.51	2.02	-	52.06
1938	4.02	6.65	1.96	2.33	42.15
1939	3.55	5.48	2.35	2.32	45.34
1940	3.48	5.45	2.17	2.06	56.43
1941	3.71	5.51	2.36	3.42	60.71
1942	4.16	6.41	2.69	-	60.55

1. The first of these is the fact that the majority of the population of the United States is of European descent. This is true of the United States, Canada, and the United Kingdom. The second is the fact that the majority of the population of the United States is of European descent. This is true of the United States, Canada, and the United Kingdom. The third is the fact that the majority of the population of the United States is of European descent. This is true of the United States, Canada, and the United Kingdom.

1. Die erste Gruppe ist die Gruppe der "Kleinrentner", die aus den Rentnern mit einem monatlichen Einkommen von bis zu 100 Mark besteht. Diese Gruppe ist die größte und umfasst die meisten Rentner.

[illegible]

DATE	DESCRIPTION	AMOUNT	CHECK NO.	BANK	BALANCE
11.04	-	11.04			11.04
11.15	-	11.15			22.19
11.28	-	11.28			33.47
12.01	11.04	11.04			44.51
12.04	11.15	11.15			55.66
12.07	11.28	11.28			66.94
12.10	11.04	11.04			77.98
12.13	11.15	11.15			89.13
12.16	11.28	11.28			100.41
12.19	11.04	11.04			111.45
12.22	11.15	11.15			122.60
12.25	11.28	11.28			133.88
12.28	11.04	11.04			144.92
12.31	11.15	11.15			156.07

[illegible]

### Exchange Rates

Following the world financial crisis of the early 1930's, Mexican currency held relatively stable in relation to United States dollars at a ratio of 3.60 pesos to the United States dollar. Following the expropriation of foreign owned oil properties in 1938 and the large transfers of funds from Mexican to other currencies and particularly to United States dollars, the value of the Mexican currency in terms of the American dollars depreciated sharply and the decline continued through 1940. During the last three years, however, the relation has remained stable as the Bank of Mexico has maintained the value of the Mexican peso at 4.85-1/8 pesos to the American dollar or the value of the peso at approximately 20.5 United States cents.

### Tariffs and Trade Regulations

One of the important trade regulations affecting the brewing industry is the local consumption tax. In 1933 the reduction of the consumption tax from 12-1/2 centavos to 4 centavos per liter (.775 United States cents per quart at current rate of exchange) served as a stimulus to the expansion of the industry. The local tax on domestic consumption now effective is 6.75 centavos per liter (.1314 United States cents per quart at current exchange value).

Imports of beer into Mexico are subject to an import duty of 4 centavos per gross kilogram (.373 United States cents per pound) on beer imported in wooden or metal containers and to a duty of 5 centavos per gross kilogram (.467 United States cents per pound) on beer imported in earthenware, chinaware, glass or other containers. In addition all imports by freights, (water, rail, etc.) are subject to a general surtax of 3 percent of the duty.

Exports of beer are exempt from ordinary export duties but are subject to an export tax of 12 percent of an official valuation of 3.6 centavos per gross kilogram (.336 United States cents per pound). The official valuation is subject to change monthly. It is not always changed every month but may be changed.



Table 15.--Mexican currency: Exchange values

Year	:	Mexican pesos	:	United States
	:	equal to United	:	dollar value
	:	States dollar	:	of Mexican peso
		pesos		dollars
1935		3.60		.277779
1936		3.60		.277596
1937		3.60		.277502
1938		4.52		.221217
1939		5.18		.193030
1940		5.40		.185459
1941		4.86		.205383
1942		4.85		.205693
1943		4.85		.205770

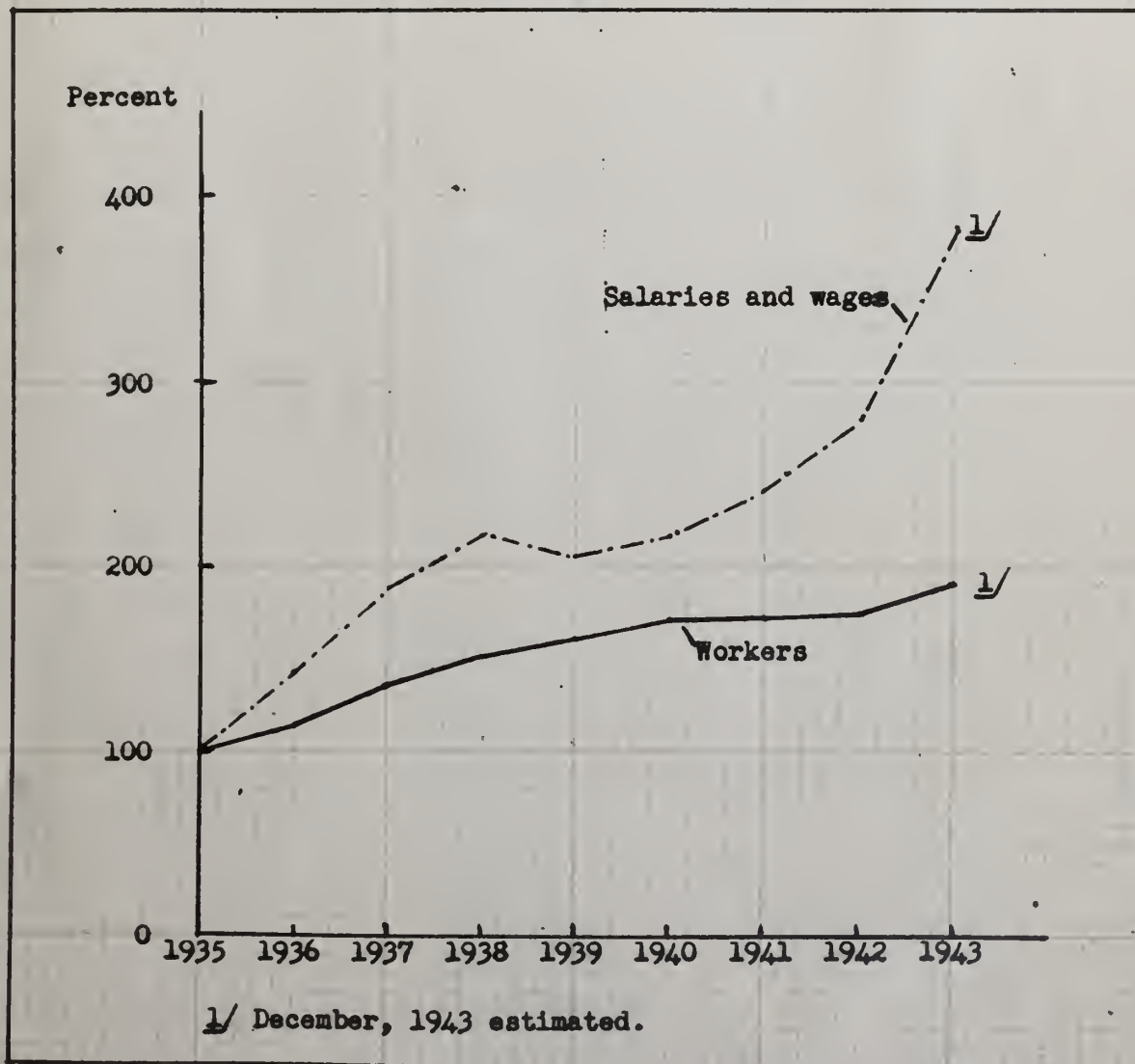
Pesos values from U. S. Bureau of Foreign and Domestic Commerce.  
Dollar values of pesos, U. S. Federal Reserve Board, free  
rates of exchange.

Table 15. - Average monthly exchange rates

Year	United States dollar	British pound sterling
1947	1.46	0.48
1948	1.49	0.49
1949	1.48	0.49
1950	1.49	0.49
1951	1.48	0.49
1952	1.47	0.48
1953	1.46	0.47
1954	1.45	0.46
1955	1.44	0.45
1956	1.43	0.44
1957	1.42	0.43

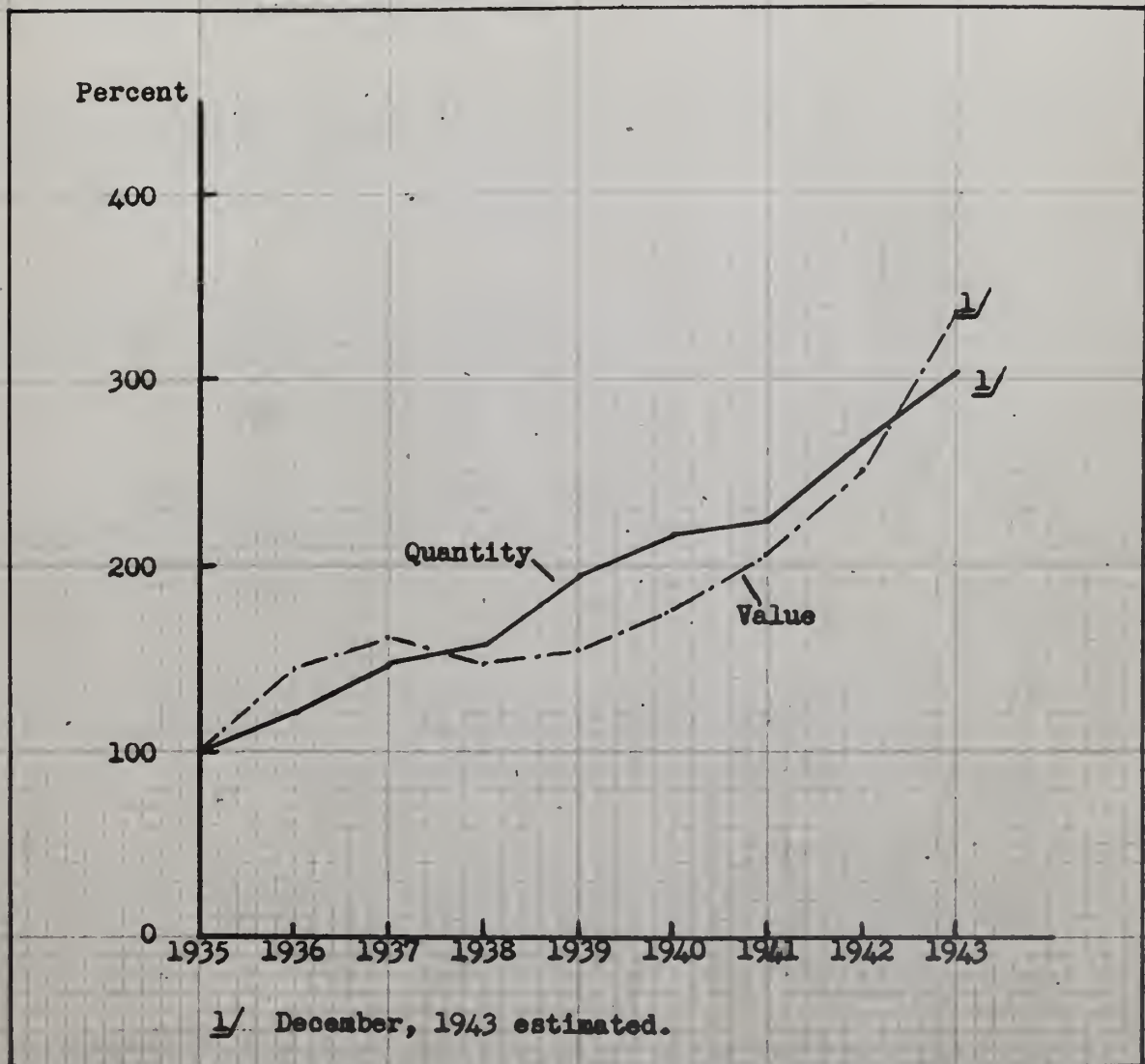
These rates are based on the gold standard of 1947. The rates of exchange of the dollar against the pound sterling are shown in the table. The rates of exchange of the dollar against the French franc are shown in the table.

MEXICO BREWING INDUSTRY: WORKERS, SALARIES, AND WAGES PAID,  
(1935 = 43)  
Index numbers (1935 = 100)





BEER PRODUCTION: MEXICO, VOLUME AND VALUE,  
1935 - 1943  
Index numbers (1935 = 100)





# BEER PRODUCTION: MEXICO, 1935-43

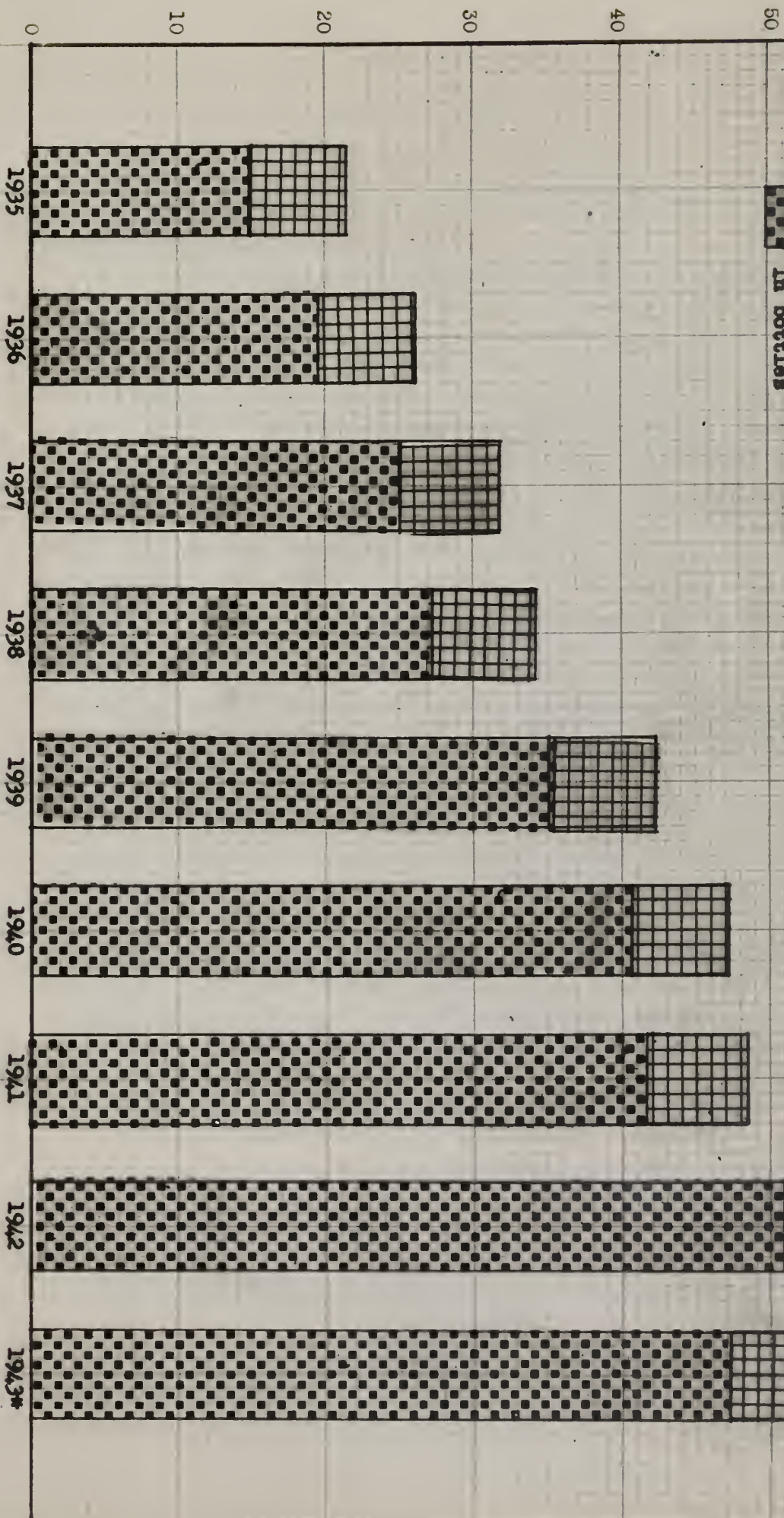
Million  
Gallons



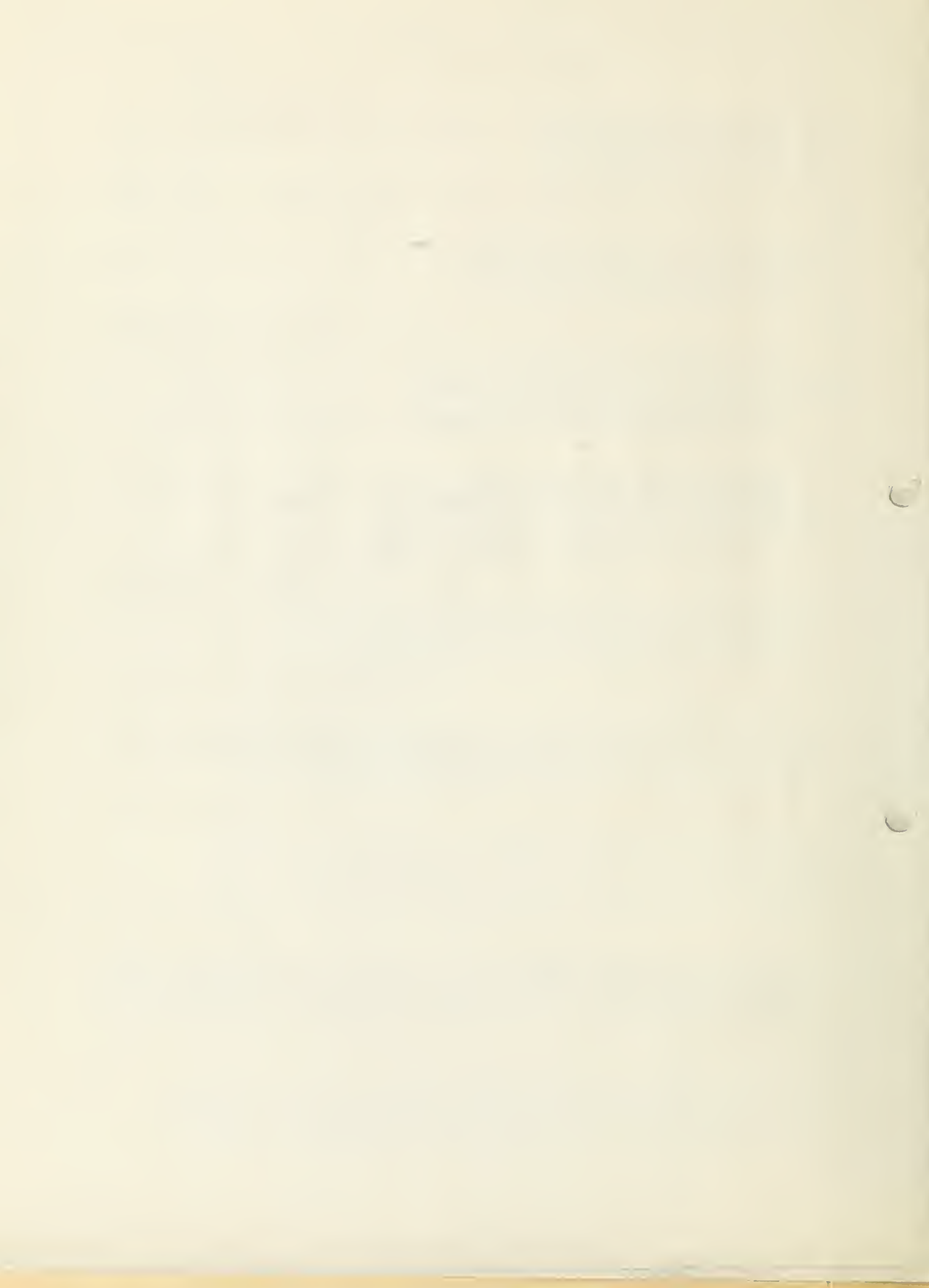
In barrels



In bottles



\* 1943 January-September only.



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G. E. Cantrell  
Special Commodities Branch  
Office of Distribution  
War Food Administration  
October 1944

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D. A. G. G. G.  
Special Committee on  
Office of Statistics  
for the Administration  
October 1944



